## **Budget Work Session**

**September 18, 2023** 





## **Statutory Budget Calendar -**

- ✓ August 25 Deadline for County Assessor to certify preliminary assessed valuation
- October 15 Deadline to submit proposed budget to governing board
- ✓ December 10 Deadline to receive final assessed valuation
- ✓ December 15 Deadline to hold public hearing and adopt budget, appropriate funds and set mill levy

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- ✓ December 15 Deadline to certify mill levy to Board of County Commissioners
- ✓ January 31 Deadline to file budget with Division of Local Government

## **Statutory Budget Calendar – HH???**

If Colorado Proposition HH is passed by voters:

 ✓ December 29, 2023 – Final certification of values (from 12/10/2023)

### ✓ January 5, 2024 – Final reporting for certification of mill levies (from 12/15/2023)



## **General Fund - Revenue**

| Revenue Type                 | 2  | 022 Actual | 2  | 023 Budget | 2( | )23 On Pace | 2  | 024 Budget | % Incr (Decr) vs<br>2023 Budget |
|------------------------------|----|------------|----|------------|----|-------------|----|------------|---------------------------------|
| Property Tax                 | \$ | 11,500,949 | \$ | 11,290,355 | \$ | 11,290,355  | \$ | 14,690,918 | 30%                             |
| Specific Ownership Tax       |    | 873,286    |    | 800,000    |    | 775,000     |    | 800,000    | 0%                              |
| Total Tax Revenue            |    | 12,374,235 |    | 12,090,355 |    | 12,065,355  |    | 15,490,918 | 28%                             |
| Library Fines                |    | 47,830     |    | -          |    | 20,000      |    | -          | 0%                              |
| Intergovernmental Grants     |    | 207,721    |    | 54,975     |    | 54,975      |    | 54,975     | 0%                              |
| Copy Charges                 |    | -          |    | -          |    | -           |    | -          | 0%                              |
| Investment/Interest Earnings |    | (26,470)   |    | 10,000     |    | -           |    | 10,000     | 0%                              |
| Donations                    |    | 580,465    |    | 100,000    |    | 100,000     |    | 100,000    | 0%                              |
| Miscellaneous                |    | 110,575    |    | 11,000     |    | 20,000      |    | 11,000     | 0%                              |
| Total Other Revenue          |    | 920,121    |    | 175,975    |    | 194,975     |    | 175,975    | 0%                              |
| Total Revenue                | \$ | 13,294,356 | \$ | 12,266,330 | \$ | 12,260,330  | \$ | 15,666,893 | 28%                             |

\*\*These numbers are not final

- Property tax increase is due to significant growth in assessed values
- Change is reflective of current values, not adjusted for potential impacts of Proposition HH
- Should Proposition HH pass, we might only see a 20% increase, resulting in ~ \$1M lower

## **General Fund – Expenditures**

| Expenditures by Business Unit     | 2022 Actual  | 2023 Budget  | 2023 On Pace | 2024 Budget  | % Incr<br>(Decr) vs<br>2023 Budget |
|-----------------------------------|--------------|--------------|--------------|--------------|------------------------------------|
| Administration (excl. Transfers)  | \$ 1,858,768 | \$ 2,346,039 | \$ 2,096,892 | \$ 2,666,597 | 14%                                |
| IT & Facilities (Combined)        | 1,338,292    | 1,244,634    | 1,141,108    | 1,236,750    | -1%                                |
| Community Outreach                | 450,053      | 599,977      | 570,392      | 619,700      | 3%                                 |
| Communication                     | 413,660      | 601,923      | 539,678      | 583,175      | -3%                                |
| Old Town Library                  | 1,512,318    | 1,590,663    | 1,585,663    | 1,621,790    | 2%                                 |
| Collection Services               | 2,657,076    | 2,934,817    | 2,759,399    | 3,236,111    | 10%                                |
| Harmony Library                   | 1,050,241    | 1,216,591    | 1,148,134    | 1,223,973    | 1%                                 |
| Council Tree Library              | 1,170,718    | 1,231,686    | 1,170,981    | 1,247,003    | 1%                                 |
| Total Expenditures                | \$10,451,127 | \$11,766,330 | \$11,012,247 | \$12,435,100 | 6%                                 |
| Transfer to Capital Projects Fund | 2,000,000    | 500,000      | 500,000      | 3,000,000    | 500%                               |
| Total Expenditures & Transfers    | \$12,451,127 | \$12,266,330 | \$11,512,247 | \$15,435,100 | 26%                                |

\*\*These numbers are not final



### **General Fund – Expenditures**

| <b>YOY Expenditures</b>          | 2017 Actual | 2018 Actual | 2019 Actual | 2020 Actual  | 2021 Actual  | 2022 Actual  | 2023 Budget  | 2024 Budget  |
|----------------------------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|
| Administration (excl. Transfers) | 1,869,478   | 1,974,835   | 1,822,038   | \$ 1,710,171 | \$ 1,781,570 | \$ 1,858,768 | \$ 2,346,039 | \$ 2,666,597 |
| IT & Facilities (Combined)       | 1,251,836   | 1,345,152   | 1,306,585   | 1,086,264    | 1,099,945    | 1,338,292    | 1,244,634    | \$ 1,236,750 |
| Community Outreach               | 323,501     | 363,206     | 352,853     | 394,328      | 248,270      | 450,053      | 599,977      | \$ 619,700   |
| Communication                    | -           | 65,000      | 85,650      | 236,303      | 322,309      | 413,660      | 601,923      | \$ 583,175   |
| Old Town Library                 | 1,515,853   | 1,450,944   | 1,534,242   | 1,495,752    | 1,464,865    | 1,512,318    | 1,590,663    | \$ 1,621,790 |
| Collection Services              | 2,317,471   | 2,448,734   | 2,351,772   | 2,608,958    | 2,562,838    | 2,657,076    | 2,934,817    | \$ 3,236,111 |
| Programming                      | 150,172     | 169,000     | 168,178     | -            | -            | -            | -            | \$ -         |
| Harmony Library                  | 1,072,805   | 1,159,834   | 1,142,468   | 1,118,252    | 1,042,182    | 1,050,241    | 1,216,591    | \$ 1,223,973 |
| Council Tree Library             | 987,245     | 1,079,235   | 1,138,824   | 1,070,518    | 1,160,157    | 1,170,718    | 1,231,686    | \$ 1,247,003 |
| Total Expenditures               | 9,488,361   | 10,055,940  | 9,902,610   | 9,720,546    | 9,682,136    | 10,451,126   | 11,766,330   | 12,435,100   |
| YOY Percentage Increase          |             | 6%          | -2%         | -2%          | 0%           | 8%           | 6 22%        | 6%           |

### **General Fund – Expenditures Summary of Personnel Changes**

| Personnel-Related Expenditure  | 20 | 20 Budget | 20 | 020 Actual | 20 | 21 Budget | 20 | 021 Actual | 20 | 22 Budget | 2  | 022 Actual | 20 | 23 Budget | 20 | 24 Budget |
|--------------------------------|----|-----------|----|------------|----|-----------|----|------------|----|-----------|----|------------|----|-----------|----|-----------|
| Salaries & wages               | \$ | 5,179,791 | \$ | 4,556,025  | \$ | 5,179,791 | \$ | 4,406,973  | \$ | 4,893,594 | \$ | 4,569,333  | \$ | 5,390,365 | \$ | 5,676,487 |
| Benefits & taxes               |    | 1,671,640 |    | 1,446,082  |    | 1,671,640 |    | 1,323,798  |    | 1,568,387 |    | 1,468,024  |    | 1,750,550 |    | 1,747,752 |
| Total Expenditures             | \$ | 6,851,431 | \$ | 6,002,107  | \$ | 6,851,431 | \$ | 5,730,771  | \$ | 6,461,981 | \$ | 6,037,357  | \$ | 7,140,915 | \$ | 7,424,239 |
| YOY Budget % Change            |    |           |    |            |    | 0%        |    |            |    | 8%        |    | -12%       |    | 18%       |    | 4.0%      |
| % of Total Expenditures (excl. |    |           |    |            |    |           |    |            |    |           |    |            |    |           |    |           |
| Transfers)                     |    | 66%       |    | 60%        |    | 65%       |    | 59%        |    | 66%       |    | 58%        |    | 61%       |    | 60%       |

#### <u>Highlights</u>

Includes 2023 Market Adjustments to be implemented during last quarter of 2023; annual cost of \$370K

Annual increases TBD

Health insurance increases pending from COFC

Includes paid time off and paid sick time for hourly employees

## **General Fund Expenditures – Administration**

|                                    |    |           |    |           | % Incr (Decr)<br>vs 2023 | <b>\$</b> ] | Incr (Decr) vs |
|------------------------------------|----|-----------|----|-----------|--------------------------|-------------|----------------|
| Administration                     | 20 | 23 Budget | 20 | 24 Budget | Budget                   |             | 2023 Budget    |
| Personnel                          | \$ | 1,321,589 | \$ | 1,575,674 | 19%                      | \$          | 254,085        |
| Contractual                        |    | 1,009,950 |    | 1,063,923 | 5%                       | \$          | 53,973         |
| Commodities (incl. Capital Outlay) |    | 14,500    |    | 27,000    | 86%                      | \$          | 12,500         |
| Total Expenditures                 | \$ | 2,346,039 | \$ | 2,666,597 | 14%                      | \$          | 320,558        |
| Transfer to Capital Projects Fund  |    | 500,000   |    | 3,000,000 | 500%                     | \$          | 2,500,000      |
| Total Expenditures & Transfers     | \$ | 2,846,039 | \$ | 5,666,597 | 99%                      | \$          | 2,820,558      |

### Personnel Highlights

Net increase due to set-aside for 2023 market adjustments compared to prior year set-aside Review of contractual positions in process; recommendations will be made in subsequent presentations

#### **Contractual Highlights**

Added \$25K to contract payments (GVT) for LC Treasurer fees due to increased property tax receipts Added \$25K to legal services for anticipated SE development Increased liability and property insurance by 3% for estimated inflation (total \$2,500) per Flood Peterson

### **Commodities Highlights**

Added \$12,500 to Supplies for Board/Staff/Volunteer events - create more "Joy, Connection and Value"

## **General Fund Expenditures – IT & Facilities (Combined)**

| IT & Facilities                    |     |           |    |           | % Incr (Decr)<br>vs 2023 | \$ T | ncr (Decr) vs |
|------------------------------------|-----|-----------|----|-----------|--------------------------|------|---------------|
| (Combined)                         | 202 | 23 Budget | 20 | 24 Budget | Budget                   |      | 023 Budget    |
| Personnel                          | \$  | 613,844   | \$ | 614,960   | 0%                       | \$   | 1,116         |
| Contractual                        |     | 517,790   |    | 508,790   | -2%                      | \$   | (9,000)       |
| Commodities (incl. Capital Outlay) |     | 113,000   |    | 113,000   | 0%                       | \$   | -             |
| Total Expenditures                 | \$  | 1,244,634 | \$ | 1,236,750 | -1%                      | \$   | (7,884)       |

### **Personnel Highlights**

No significant changes

#### **Contractual Highlights**

Subtracted \$10K from Maintenance Contracts - moved OTL and CTL budgets Other adjustments pending review of Automated Materials Handler (AMH) contracts

#### **Commodities Highlights**

None

## **General Fund Expenditures – Community Outreach**

|                                           |     |          |    |           | % Incr (Decr)  | \$<br>Incr (Decr) vs |
|-------------------------------------------|-----|----------|----|-----------|----------------|----------------------|
| Community Outreach                        | 202 | 3 Budget | 20 | 24 Budget | vs 2023 Budget | 2023 Budget          |
| Personnel                                 | \$  | 497,977  | \$ | 521,700   | 5%             | \$<br>23,723         |
| Contractual                               |     | 35,000   |    | 31,000    | -11%           | \$<br>(4,000)        |
| Commodities (incl. Capital Outlay)        |     | 67,000   |    | 67,000    | 0%             | \$<br>-              |
| Total Expenditures                        | \$  | 599,977  | \$ | 619,700   | 3%             | \$<br>19,723         |
| Transfer to Capital Projects Fund         |     | -        |    | -         | 0%             | \$<br>-              |
| <b>Total Expenditures &amp; Transfers</b> | \$  | 599,977  | \$ | 619,700   | 3%             | \$<br>19,723         |

#### Personnel Highlights

No significant changes; staffing review in process

#### **Contractual Highlights**

Subtracted \$4K for insurance - included in Administration budget

#### **Commodities Highlights**

No change



## **General Fund Expenditures – Communication**

|                                    |     |          |     |           | % Incr (Decr)     |                             |
|------------------------------------|-----|----------|-----|-----------|-------------------|-----------------------------|
| Communication                      | 202 | 3 Budget | 202 | 24 Budget | vs 2023<br>Budget | ncr (Decr) vs<br>023 Budget |
| Personnel                          | \$  | 411,768  | \$  | 414,243   | 1%                | <br>2,475                   |
| Contractual                        |     | 142,030  |     | 119,107   | -16%              | \$<br>(22,923)              |
| Commodities (incl. Capital Outlay) |     | 48,125   |     | 49,825    | 4%                | \$<br>1,700                 |
| Total Expenditures                 | \$  | 601,923  | \$  | 583,175   | -3%               | \$<br>(18,748)              |
| Transfer to Capital Projects Fund  |     | -        |     | -         | 0%                | \$<br>-                     |
| Total Expenditures & Transfers     | \$  | 601,923  | \$  | 583,175   | -3%               | \$<br>(18,748)              |

#### **Personnel Highlights**

No signifcant changes

#### **Contractual Highlights**

Subtracted \$37K from Other Prof & Tech Services (2023 rebranding project) Added \$4K to Copy Services for Development campaigns Added \$10K to Advertising for Transfort ads

#### **Commodities Highlights**

Added funds for staff name tags (rebranding)

## **General Fund Expenditures – Old Town Library**

|                                    |     |           |    |           | % Incr (Decr)<br>vs 2023 | <b>\$ I</b> 1 | ncr (Decr) vs |
|------------------------------------|-----|-----------|----|-----------|--------------------------|---------------|---------------|
| Old Town Library                   | 202 | 23 Budget | 20 | 24 Budget | Budget                   | 2             | 023 Budget    |
| Personnel                          | \$  | 1,324,013 | \$ | 1,324,140 | 0%                       | \$            | 127           |
| Contractual                        |     | 226,500   |    | 257,500   | 14%                      | \$            | 31,000        |
| Commodities (incl. Capital Outlay) |     | 40,150    |    | 40,150    | 0%                       | \$            | -             |
| Total Expenditures                 | \$  | 1,590,663 | \$ | 1,621,790 | 2%                       | \$            | 31,127        |
| Transfer to Capital Projects Fund  |     | -         |    | -         | 0%                       | \$            | -             |
| Total Expenditures & Transfers     | \$  | 1,590,663 | \$ | 1,621,790 | 2%                       | \$            | 31,127        |

### Personnel Highlights

No significant changes; review of staffing models in process

#### **Contractual Highlights**

Added \$6K for Precision Security staff coverage/substitutes Added \$20 for Janitorial Services (enhanced cleaning) Added \$5K to Maintenance Contracts for COFC services (transfer from Facilities)

#### **Commodities Highlights**

No change

## **General Fund Expenditures – Collections**

|                                    |      |           |    |           | % Incr (Decr)<br>vs 2023 | <b>\$ I</b> : | ncr (Decr) vs |
|------------------------------------|------|-----------|----|-----------|--------------------------|---------------|---------------|
| <b>Collection Services</b>         | 202  | 3 Budget  | 20 | 24 Budget | Budget                   | 2             | 023 Budget    |
| Personnel                          | \$   | 794,347   | \$ | 794,445   | 0%                       | \$            | 98            |
| Contractual                        |      | 578,700   |    | 612,252   | 6%                       | \$            | 33,552        |
| Commodities (incl. Capital Outlay) |      | 1,561,770 |    | 1,829,414 | 17%                      | \$            | 267,644       |
| Total Expenditures                 | \$ 2 | 2,934,817 | \$ | 3,236,111 | 10%                      | \$            | 301,294       |
| Transfer to Capital Projects Fund  |      | -         |    | -         | 0%                       | \$            | -             |
| Total Expenditures & Transfers     | \$ 2 | 2,934,817 | \$ | 3,236,111 | 10%                      | \$            | 301,294       |

### Personnel Highlights

No significant changes

<u>Contractual Highlights</u> Added \$30K to Postage for courier services Added \$3K for Rental Services (new lease)

#### **Commodities Highlights**

Subtracted \$10K from Computer Software - Content Café Added \$41K to Books & Periodicals Added \$17K to Non-print Media Added \$219K to Electronic Media

### poudre libraries

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## **General Fund Expenditures – Harmony Library**

| Harmony Library                    | 2023 Budget  | 2024 Budget  | % Incr (Decr)<br>vs 2023<br>Budget | \$ Incr (Decr) vs<br>2023 Budget |
|------------------------------------|--------------|--------------|------------------------------------|----------------------------------|
| Personnel                          | \$ 1,161,391 | \$ 1,163,573 | 0%                                 | \$ 2,182                         |
| Contractual                        | 27,750       | 27,750       | 0%                                 | \$ -                             |
| Commodities (incl. Capital Outlay) | 27,450       | 32,650       | 19%                                | \$ 5,200                         |
| Total Expenditures                 | \$ 1,216,591 | \$ 1,223,973 | 1%                                 | \$ 7,382                         |
| Transfer to Capital Projects Fund  | -            | -            | 0%                                 | \$ -                             |
| Total Expenditures & Transfers     | \$ 1,216,591 | \$ 1,223,973 | 1%                                 | \$ 7,382                         |

### Personnel Highlights

No significant changes; review of staffing models in process

### **Contractual Highlights**

None

Commodities Highlights

Increased supplies to purchase new lamps and TVs for study rooms

## **General Fund Expenditures – Council Tree Library**

|                                    |     |           |    |           | % Incr (Decr) |    |               |
|------------------------------------|-----|-----------|----|-----------|---------------|----|---------------|
|                                    |     |           |    |           | vs 2023       |    | ncr (Decr) vs |
| Council Tree Library               | 202 | 23 Budget | 20 | 24 Budget | Budget        | 2  | 023 Budget    |
| Personnel                          | \$  | 1,015,986 | \$ | 1,015,503 | 0%            | \$ | (483)         |
| Contractual                        |     | 189,000   |    | 204,000   | 8%            | \$ | 15,000        |
| Commodities (incl. Capital Outlay) |     | 26,700    |    | 27,500    | 3%            | \$ | 800           |
| Total Expenditures                 | \$  | 1,231,686 | \$ | 1,247,003 | 1%            | \$ | 15,317        |
| Transfer to Capital Projects Fund  |     | -         |    | -         | 0%            | \$ | -             |
| Total Expenditures & Transfers     | \$  | 1,231,686 | \$ | 1,247,003 | 1%            | \$ | 15,317        |

#### Personnel Highlights

No significant changes; review of staffing models in process

### **Contractual Highlights**

Increased Natural Gas by \$5K Increase Maintenance Contract by \$10K for COFC services (transfer from Facilities)

### **Commodities Highlights**

Increase programming supplies by \$800 to account for rising costs and participation

## Capital Projects Fund – Proposed Projects

| Expenditure                                                   | Budget     |
|---------------------------------------------------------------|------------|
| SE Expansion - Due Diligence/Planning/Site Development        | \$ 250,000 |
| WHAC Landscaping/Stormwater mitigation                        | 25,000     |
| AMH Replacement/Installation/Addition at Harmony              | 175,000    |
| Self-Check - Replace Customer-facing PCs and RFID Readers     | 33,000     |
| Circulation - desk and check-in equipment                     | 25,000     |
| Collections - replace laptops and other equipment             | 17,500     |
| Laptop Kioks/Laptop Cart (Harmony & OTL)                      | 17,500     |
| Harmony - Adjustable height desks and book tables             | 17,295     |
| Harmony - Glass whiteboards                                   | 6,720      |
| CT - New work surface in study room                           | 5,000      |
| OTL - Shelving to shift non-fiction/additional "cake" display | 10,000     |
| OTL - Tables and Chairs for Community Room                    | 5,000      |
| OTL - Computer Tech Desk                                      | 7,000      |
| OTL - Outdoor Sound System                                    | 5,000      |
| OTL - Intercom                                                | 12,000     |
| Total Annual Capital Budget:                                  | \$ 611,015 |

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| Trust-Funded Request                     | Budget    |
|------------------------------------------|-----------|
| CT - Adjustable height public PCs        | \$ 6,000  |
| OTL - Play furniture for children's area | 2,200     |
| OTL - Furniture for teen area            | 5,000     |
|                                          |           |
| City Gives Award                         | Budget    |
| CT - Laptop kiosk                        | \$ 30,000 |

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## **Projections**

| Projected Revenues                  | 2024       | 2025       | 2026*      | 2027         | 2028*      |              |   |
|-------------------------------------|------------|------------|------------|--------------|------------|--------------|---|
| Property Tax                        | 14,690,918 | 14,690,918 | 16,160,010 | 16,160,010   |            | 17,776,011   |   |
| Specific Ownership Tax              | 800,000    | 800,000    | 800,000    | 800,000      |            | 800,000      |   |
| Other Revenue                       | 175,975    | 175,975    | 180,000    | 180,000      |            | 180,000      |   |
| Total Revenue                       | 15,666,893 | 15,666,893 | 17,140,010 | 17,142,037   | 18,756,011 |              | _ |
| *10% increase in reassessment years |            |            |            |              |            |              | _ |
|                                     |            |            |            |              |            |              |   |
| Expenses ~6% annual increase        | 12,666,893 | 13,426,907 | 14,232,521 | 15,086,472   |            | 15,991,661   |   |
| Revenue over Expense                | 3,000,000  | 2,239,986  | 2,907,489  | 2,055,565    |            | 2,764,350    |   |
|                                     | 0,000,000  | _,,        | _,,        | _,,          |            | _,, c .,cc c | - |
| Transfer to Capital                 | 3,000,000  | 2,215,000  | 2,850,000  | 2,000,000    |            | 2,500,000    |   |
| Capital Projects - Expenditures     | 611,015    | 300,000    | 300,000    | 300,000      |            | 300,000      |   |
| Add to Capital                      | 2,388,985  | 1,915,000  | 2,550,000  | 1,700,000    |            | 2,200,000    | _ |
| Beginning Capital Projects Fund     | 9,062,147  | 11,451,132 | 13,366,132 | 15,916,132   |            | 17,616,132   |   |
| Ending Capital Projects Fund        | 11,451,132 | 13,366,132 | 15,916,132 | 17,616,132   |            | 19,816,132   |   |
| _                                   |            |            | 5-year inc | rease in CPF | \$         | 8,365,000    | - |

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\*\*Funds available to pay for expansion

## **Projections – Under HH**

| Projected Revenues - Under HH       | 2024       | 2025            | 2026*      | 2027       | 20        | 2028*      |   |
|-------------------------------------|------------|-----------------|------------|------------|-----------|------------|---|
| Property Tax                        | 13,616,509 | 13,616,509      | 14,978,160 | 14,978,160 | 16        | 16,475,976 |   |
| Specific Ownership Tax              | 800,000    | 800,000         | 800,000    | 800,000    | 800,000 8 |            |   |
| Other Revenue                       | 175,975    | 175,975 175,975 |            | 180,000    |           | 180,000    |   |
| Total Revenue                       | 14,594,508 | 15,666,893      | 15,958,160 | 15,960,187 | 17        | 7,455,976  | _ |
| *10% increase in reassessment years |            |                 |            |            |           |            |   |
| Expenses ~6% annual increase        | 12,594,508 | 13,350,178      | 14,151,189 | 15,000,260 | 15        | 5,900,276  | _ |
| Revenue over expenses               | 2,000,000  | 2,316,715       | 1,806,971  | 959,927    | 1         | .,555,700  | _ |
| Transfer to Capital                 | 2,000,000  | 2,250,000       | 1,750,000  | 850,000    | 1         | ,500,000   |   |
| Capital Projects - Expenditures     | 611,015    | 300,000         | 300,000    | 300,000    |           | 300,000    |   |
| Add to Capital                      | 1,388,985  | 1,950,000       | 1,450,000  | 550,000    | 1         | ,200,000   | _ |
| Beginning Capital Projects Fund     | 9,062,147  | 10,451,132      | 12,401,132 | 13,851,132 | 14        | ,401,132   | _ |
| Ending Capital Projects Fund        | 10,451,132 | 12,401,132      | 13,851,132 | 14,401,132 | 15        | 5,601,132  | - |
| _                                   |            |                 | 5-year inc | \$ 5       | ,150,000  | -          |   |

\*\*Funds available to pay for expansion

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## **Questions and Discussion**

